**Eurorisk Systems presents** 



# The Ultimate Sustainability Valuation Service





the importance of ESG compliance has grown exponentially and keeps on increasing today.

**Ever since the collapse of Lehman Brothers, 2008...** 



...to the VW Emissions Affair, 2018,





# WHY IS INTEREST IN ESG SURGING?



The #MeToo phenomenon



⇒ Now more than ever, all kinds **EURO**RISK of businesses depend on ESG!



# **BUT**

There are still A LOT of

**ESG** evaluation flaws:

doubtful objectivity



lack of transparency



time inefficiency



unbearable prices



...limiting the supply while the demand is on the rise!





The method used universally for ESG assessment today is largely ineffective, opaque, expensive and restrictive.



# SES: a brand new ESG valuation service matching expertise with technology

SES OFFERS

- Objectivity
- Transparency
- Versatility
- Forecast
- Advice

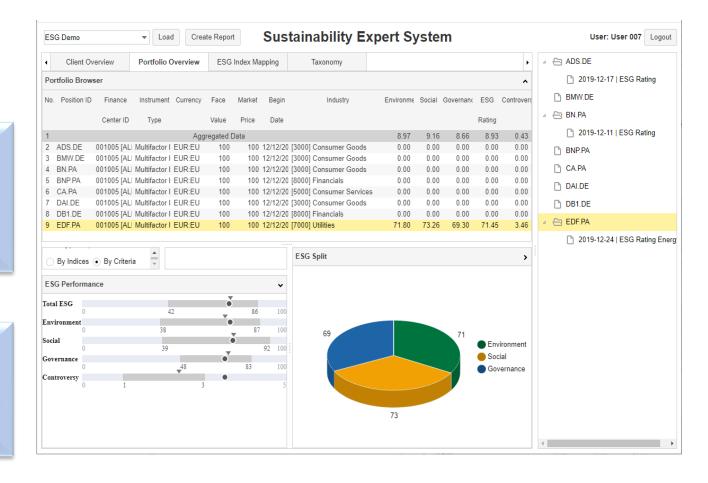


At a price unseen until now!

# **SES Modus Operandi**

Hybrid approach: ESG indices estimation + questionnaire-based analysis

Result validation: done by ANN based on taxonomies and big ESG score data



Outcome: a comprehensive ESG performance report including tailored investment advice & score development forecast



#### **Current Market Overview**

ESG Rating Agencies and Information Provider Agencies $^1$ (2008) $\rightarrow$ (2018)		Number of Companies Analyzed by ESG Rating Agencies	Other Important Facts
1. 2. 3.	ASSET4 $\rightarrow$ REFINITIV ECP $\rightarrow$ ECP EIRIS $\rightarrow$ FTSE Russell ESG Ratings <sup>2</sup>	Around 22,000 companies and emerging markets Around 4000 companies It is used by 46 of the top Around 4100 companies managers and by 1200 Around 7000 companies investors worldwide. 2000 institutional clients, Around 20,000 companies 115 markets covered. Around 4500 companies Companies across 60 cour	It is used by 46 of the top 50 asset managers and by 1200 investors worldwide. 2000 institutional clients,
4.	KLD Research & Analytics Inc. → MSCI ESG Research		
5.	$Oekom \rightarrow ISS-oekom$		
6.	$SAM \rightarrow RobecoSAM$		
7.	SIRI Company → Sustainalytics		Expanded to 11,000 companies in Q2 2019.
8.	$Vigeo \rightarrow Vigeo \ EIRIS$		







#### **SES Customer Base Motivation**



#### **Investors**

- Concerned about public image
- Concerned about Rol



#### **Companies**

- Concerned about public image
- Concerned about performance



#### **Agencies**

- Concerned about business prospects
- Concerned about revenue



#### **Public Bodies**

- Concerned about sustainable budget spending
- Concerned about citizens' attitude



The ESG valuation market opportunity

© 200M+ companies worldwide

© \$30tn+ in sustainably invested assets



#### **SES Business Model** + WHOLE REVENUE partnerships with rating agencies **PLATFORM** SALE! Agencies Service; Due Diligence License per (B2P2B) & workplace funds Business (End **B2B: LICENSE PER COMPANY** Customer) Batch License Due Diligence; Green Bonds **Public Bodies** (B2G) REVENUE **REVENUE EURO**RISK SYSTEMS LTD.

### **SES Business Model: EVERYBODY WINS!**

Consultants: **Customers:** opportunity to faster, cheaper, more reliable expand their assessment services in ESG



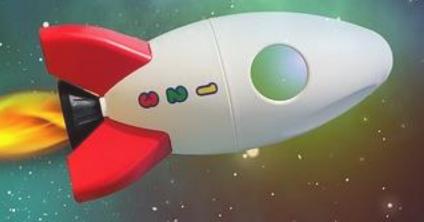


# **Budget**





Our ambition: to complete SES and bring it to market



The SES Project will allow Eurorisk Systems to become ESG valuation game-changer!



